Defiant, Manipulative & Attention-Seeking Students

How to Unlock Their Potential and Survive the Process!

Supportive, Non-Exclusionary, Responsibility-Centered Strategies
Proven to Deescalate Situations, Build Student Relationships,
Keep Students in Class & Improve Academic Outcomes

Fall 2019 Schedule

Inland Empire | November 7
Sacramento | November 8
San Antonio | November 14
Seattle | November 19

Detroit | November 7
Des Moines | November 8
Denver | November 18

Grades K-12
Earn up to 6 Contact Hours!
With today’s increased focus on academic success and measurable outcomes, how educators handle defiant, manipulative, apathetic or attention-seeking students can often be the difference between success and failure in a given classroom – or an entire school. The disruption to the classroom and the energy that the educator must expend to address behavioral issues can create serious roadblocks to learning.

Situations with difficult students have a way of intensifying quickly. Before an educator realizes what is happening, an annoying situation can escalate into a full-blown crisis. Suddenly it is no longer the student’s problem, but the educator’s problem. Even well-seasoned, award-winning master educators can be rattled by certain types of students in specific situations.

This power-packed seminar will provide you with up-to-date insights and strategies for reaching and helping these students who can evoke strong feelings of frustration and discouragement. Educators will learn a five-step responsibility-centered approach that has been proven effective in helping educators become masters of challenging moments with students. These skills complement and supplement Response to Intervention (RTI) and Positive Behavioral Interventions & Supports (PBIS).

**You Will Learn to:**

» Identify the underlying causes of difficult behaviors in students

» Implement do’s and don’ts to address specific behaviors

» Integrate key strategies for migrating from an obedience-centered approach to a responsibility-centered approach

» Develop innovative ways to support positive behavior

» Apply strategies for preventing the escalation of difficult behavior.

**Agenda**

<table>
<thead>
<tr>
<th>Time</th>
<th>Topic</th>
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<tbody>
<tr>
<td>8:00-8:30</td>
<td>Registration</td>
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<tr>
<td>8:30-10:15</td>
<td>The Paradigm Shift in School Discipline</td>
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<td></td>
<td>» Obedience-Based vs Responsibility-Based</td>
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<td></td>
<td>» Essentials of a Successful Learning Environment</td>
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<td>» Why Many School Discipline Methods Fail</td>
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<td>» What Impacts Student Learning the Most</td>
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<td>» Developing Self-Regulation Skills</td>
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<td>» Keys 4 Conversation</td>
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<td>10:30-12:00</td>
<td>Insights, Tips &amp; Strategies for Dealing with Difficult Students</td>
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<td>» Clear Expectations</td>
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<td>» Consistency</td>
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<td>» Benefits for Changing Behavior</td>
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<td>» Response-Ability</td>
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<td>» Emotional Control</td>
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<td>» Leadership in Challenging Moments</td>
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<td>12:00-1:00</td>
<td>Lunch (on your own)</td>
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<td>1:00-2:15</td>
<td>Becoming a Master of Challenging Moments with Students</td>
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<td>» Five Key Steps for Transferring Behavior Ownership to the Student</td>
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<td>» Employing “Guided Conversations” to Address Critical Moments with Students</td>
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<td>» Building Your Personal Guided Conversation</td>
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<td>» Relying on Foundations</td>
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<td>» Do’s and Don’ts for Establishing Student Responsibility</td>
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<td>2:30-3:30</td>
<td>Tying It All Together</td>
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<td>» Working with Four Types of Difficult Students</td>
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<td>» Defiant Students</td>
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<td>» Apathetic Students</td>
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<td>» Attention-Seeking Students</td>
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<td>» Manipulative Students</td>
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<td>» Roadmap to Responsibility</td>
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<td>» Closing the Six Common Exits</td>
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<td>» What Now</td>
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<td>3:45-4:15</td>
<td>Questions and Answers (Optional Attendance)</td>
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**Who Should Attend?**

- Classroom Teachers
- Principals
- Assistant Principals
- Deans of Students
- Behavioral Specialists
- School Counselors
- School Social Workers (All Levels)
- School Psychologists
- Special Education Personnel
- After-School Program Coordinators

**You Will Receive**

A handout that supplements the presentation and includes ideas and activities that will help you gain a better understanding of the transformational concepts discussed during the seminar.
Presenters

For maximum benefit, it is recommended you bring a team of 3 or more educators to this seminar.

In case of an emergency, another equally qualified presenter will substitute.

Author of Roadmap to Responsibility and Give ’em Five, Larry Thompson, M.Ed., is often called upon to deliver keynote presentations for state and national education conferences because of his knowledge, humor and passion for assisting today’s students. He has helped thousands of educators and schools throughout North America break away from their traditional discipline models to a model that creates a responsible climate and responsible students. Larry has served in a wide variety of roles in education – from special education teacher to alternative and traditional high school principal. As creator of the Responsibility-Centered Discipline program, Larry understands that systems must be created that can be realistically implemented and sustained.

Eric Clark, M. Ed., is a Certified Master Trainer for Responsibility-Centered Discipline and helped shape the implementation materials for the program. He most recently served as Head of School at a progressive private school in the Midwest. Previously he served as Principal in a public school setting, while also serving as the District Technology Integration Specialist. Eric began his education career teaching English Language Arts, Journalism and Media Communications. Between his other responsibilities, he also launched a thriving publishing company. As an administrator, he has successfully implemented the supportive, non-exclusionary principles of Responsibility-Centered Discipline with elementary, middle and high school faculty and students.

Program Information

PROGRAM FEES: The early bird discount fee is $149. If form is postmarked or faxed after the early bird deadline, the regular registration fee of $189 will apply. This fee includes refreshments and handouts, but does not include meals, hotel room or parking fees.

GROUP DISCOUNT: When 3 or more people register together from the same school district or agency, each participant is entitled to a $25 discount off the registration fee. For 10 or more attendees registering together, each participant is entitled to a $40 discount. To receive a group discount, all participants in the group must register at the same time and have a group representative as the contact person.

HOTEL ACCOMMODATIONS: In some seminar hotels, a block of sleeping rooms has been reserved at a group discount. Please reserve your hotel room early and ask for the Defiant Students Seminar or AccuTrain rate.

CONCERNS OR SPECIAL ACCOMMODATIONS: Should you have any concerns, call us at 1-800-251-6805. If you require special accommodations due to a disability, please fax us at 757-227-6804 or email us at pd@acctrain.com at least 2 weeks prior to the seminar, and note your request on your registration form.

Defiant Students Registration Form*

*Please remember to mark the location you will be attending.

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<tr>
<th>Location</th>
<th>Date</th>
<th>Early Bird Discount Deadline</th>
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<tr>
<td>Inland Empire</td>
<td>(Th) Nov. 7, 2019</td>
<td>(T) Oct. 8, 2019</td>
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<tr>
<td>Detroit</td>
<td>(Th) Nov. 7, 2019</td>
<td>(T) Oct. 8, 2019</td>
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<tr>
<td>Sacramento</td>
<td>(F) Nov. 8, 2019</td>
<td>(W) Oct. 9, 2019</td>
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<tr>
<td>Des Moines</td>
<td>(F) Nov. 8, 2019</td>
<td>(W) Oct. 9, 2019</td>
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<tr>
<td>San Antonio</td>
<td>(Th) Nov. 14, 2019</td>
<td>(T) Oct. 15, 2019</td>
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<tr>
<td>Denver</td>
<td>(M) Nov. 18, 2019</td>
<td>(S) Oct. 19, 2019</td>
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<tr>
<td>Seattle</td>
<td>(T) Nov. 19, 2019</td>
<td>(Su) Oct. 20, 2019</td>
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Registration Fee:  

| Individual       | $149 | $189 |
| 3-9 Attendees (see above) | $124 | $164 |
| 10-19 Attendees (see above) | $109 | $149 |

Total Fee: 

CANCELLATION POLICY: All cancellations incur a $20 administrative fee and must be received in writing or electronically seven days prior to seminar. No refunds will be issued on cancellations received after that date. Substitutions are welcome at any time. Developmental Resources reserves the right to cancel any seminar in the event of insufficient registration, in which case a full refund will be returned. If for any reason the seminar is not held, AccuTrain’s liability is limited to a refund of the registration fee paid.

CERTIFICATES: Certificates of Completion for this seminar, which indicate Contact Hours of Continuing Education, will be available at the end of the seminar. Attendees must submit a completed course evaluation in order to receive a certificate. Please note that Developmental Resources, a division of AccuTrain, is an approved Continuing Education Provider for:

National Board of Certified Counselors (NBCC #5602): Developmental Resources, a division of AccuTrain, has been approved by NBCC as an Approved Continuing Education Provider, ACEP® No. 5602. Programs that do not qualify for NBCC credit are clearly identified. Developmental Resources is solely responsible for all aspects of the programs.

To register, please fill out registration form and mail or fax to: AccuTrain | 208 Ash Ave., Suite 103 | Virginia Beach, VA 23452
Phone: 800-267-5053 | Fax: 888-372-6061 | Email: pd@AccuTrain.com

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Phone: W(_____)________________ H(_____) __________________________
Position/Title: ___________________________ Email ________________________________

Payment or Purchase Order number must be received before your registration can be processed. Please indicate method of payment:

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- Visa  
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- Visa  
- Disc  
- AMEX # __________________ Exp. Date ____________

Signature ______________________________________ CSC Code _________________
 Reserve Your Space Now to Take Advantage of Early Registration Discounts!

Innovative Schools Summit
SAN ANTONIO
Marriott Rivercenter
November 14-17, 2019

Innovative Schools Summit
ORLANDO
Caribe Royale Orlando
March 26-29, 2020

Innovative Schools Summit
ATLANTA
Marriott Marquis Atlanta
June 24-28, 2020

Innovative Schools Summit
LAS VEGAS
Caesars Palace
July 6-10, 2020

AccuTrain.com | 800-267-5053 | pd@AccuTrain.com
Facing disciplinary conflicts and challenging moments with students is hard enough, but not knowing what to do is particularly stressful. Roadmap to Responsibility: The Power of Give 'em Five™ to Transform Schools represents an unprecedented paradigm shift in the area of school discipline. It provides a step-by-step plan for making a long-term, positive difference in schools that will make educators less stressed and more empowered, while influencing students positively for the rest of their lives.

The concepts and strategies shared in this book, including the Give ‘em Five conversation, help create a balanced parenting style while pointing out common “exits” off the Road to Responsibility that parents may create for their children. Responsibility-Centered Parenting offers renewed hope for families. Regardless of culture, income level, or family makeup, when it comes to the children in their lives, parents, grandparents, and guardians long for positive, lasting solutions and Roadmap to Responsibility: The Power of Give ‘em Five to Transform Families can help achieve just that.

Collectively, these cases can help you and your colleagues to gain fresh ideas for how to handle those moments when students need feedback, but the right words aren’t always there.

Response-Ability Mats and Ricky Ritat Goes to School
$49.95 for the mats
$59.95 for the set | Grades PK-2
This book was written to help teachers explain how the Response-Ability Mats process works. The mats help make the process of Responsibility-Centered Discipline tangible for younger students. The child uses the red mat to regain composure, then moves to the yellow mat when he or she is ready to begin

$24.95 | Grades K-6
$24.95 | Grades 7-12
These books illustrate 30 case examples of challenging moments and provide specific recommendations for how to handle different situations with students who are attention-seeking, manipulative or apathetic.

‘Em Five – A Five-Step Approach to Handling Challenging Moments with Children/Teens
$24.95 | Grades K-6
$24.95 | Grades 7-12
Roadmap to Responsibility: The Power of Give ‘em Five™ to Transform Families
$17.95
These books contain collections of ready-to-use strategies and activities to help educators work with these “difficult” students.

Closing the Exits Off the Road to Responsibility Webinar Remix (K-12)
DVD $295 | On-Demand $195/yr*
Can responsibility be taught? How can educators move from “making” students behave to helping students learn self-management? This is a major, but necessary, paradigm shift – moving from enforcement to a focus on student growth and providing essential life skills. Many students will grasp for any available way to avoid taking responsibility. In this timely 90-minute webinar, Thompson discusses how traditional discipline practices actually allow students to continue using those exits to avoid responsibility. He also shares six essential practices that will close those exits and help students learn self-management.

$17.95
Anxiety in the Classroom – How Educators Can Support Students with Anxiety Disorders Webinar Remix (K-12)
DVD $295 | On-Demand $195/yr*
More than 17 percent of students 1 in 8 – experience significant anxiety that limits their engagement in school and in relationships. Anxiety conditions - separation anxiety, social anxiety, phobias and generalized anxiety – are the most prevalent mental issues, and they often go unnoticed. But the impact on the students is significant. During this webinar, Mike Paget, M.Ed., gives teachers, counselors and other professionals the tools to support and teach this high-potential portion of the student population while avoiding an unmanageable classroom environment.

Wired Differently: 5 Keys to Working with Students with Mental Wellness Challenges (K-12)
DVD $295 | On-Demand $195/yr*
Recent studies show that approximately 20 percent of all students are diagnosable for a mental, emotional or behavioral health issue. This brand-new DVD/ On-Demand program will help administrators, teachers, paraprofessionals and other staff understand how to support and teach this often high-potential portion of the student population – while avoiding an unmanageable classroom environment. This 20-minute video-based program employs real-life scenarios to introduce educators to 5 keys for working with students who are diagnosable for various disorders including anger disorders, ADHD, bipolar disorder, anxiety disorders, trauma (including PTSD), Asperger’s and mild autism, and oppositional defiant disorder.

*All video-based titles are also available via AccuTrain On-Demand!
1 course: $195/yr for up to 300 users
3 courses: $395/yr for up to 300 users
### Early Bird Discount

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<thead>
<tr>
<th>Metro Area</th>
<th>Date</th>
<th>Hotel Name and Address</th>
<th>Hotel Phone</th>
<th>Early Bird Discount Deadline</th>
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<tbody>
<tr>
<td>Inland Empire</td>
<td>November 7, 2019</td>
<td>Ontario Airport Hotel &amp; Conference Center 700 North Haven Ave., Ontario, CA 91764</td>
<td>909-980-0400</td>
<td>October 8, 2019 Tuesday</td>
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<tr>
<td>Detroit</td>
<td>November 7, 2019</td>
<td>DoubleTree Dearborn 5801 Southfield Expressway, Detroit, MI 48228</td>
<td>313-336-3340</td>
<td>October 8, 2019 Tuesday</td>
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<tr>
<td>Sacramento</td>
<td>November 8, 2019</td>
<td>Sacramento Marriott Rancho Cordova 11211 Point East Dr., Rancho Cordova, CA 95742</td>
<td>916-638-1100</td>
<td>October 9, 2019 Wednesday</td>
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<tr>
<td>Des Moines</td>
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<td>Embassy Suites Des Moines Downtown 101 East Locust St., Des Moines, IA 50309</td>
<td>515-244-1700</td>
<td>October 9, 2019 Wednesday</td>
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<td>San Antonio</td>
<td>November 14, 2019</td>
<td>San Antonio Marriott Rivercenter 101 Bowie St., San Antonio, TX 78205</td>
<td>210-223-1000</td>
<td>October 15, 2019 Tuesday</td>
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<td>Denver</td>
<td>November 18, 2019</td>
<td>DoubleTree Denver 3203 Quebec St., Denver, CO 80207</td>
<td>303-321-3333</td>
<td>October 19, 2019 Saturday</td>
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<tr>
<td>Seattle</td>
<td>November 19, 2019</td>
<td>DoubleTree Seattle Airport 18740 International Blvd., Seattle, WA 98188</td>
<td>206-246-8600</td>
<td>October 20, 2019 Sunday</td>
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